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**Developing novel therapies with  
the potential to transform the lives  
of people with disabling and  
potentially fatal neuropsychiatric  
disorders and pain**

JANUARY 2020

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# Karuna at-a-glance



## KarXT

- **KarXT is a novel mechanism of action therapeutic** targeting CNS indications representing large and underserved patient populations
- **KarXT met primary endpoint in Phase 2 clinical trial** in patients with acute psychosis in schizophrenia demonstrating a statistically significant ( $p < 0.0001$ ) and clinically meaningful 11.6 point improvement on PANSS total score baseline vs. placebo
- **KarXT was generally well tolerated without the burden of common side effects** of currently marketed antipsychotics



## Pipeline-in-a-Product

- **End-of-Phase 2 meeting expected in Q2 2020 with Phase 3 initiation expected by the end of 2020** for the treatment of psychosis in schizophrenia
- **Near term development opportunities**
  - ✓ Negative and cognitive symptoms of schizophrenia
  - ✓ Dementia Related Psychosis, including in Alzheimer's disease
  - ✓ Pain
- **Advanced formulation development** underway to optimize therapeutic window and improve compliance



## Experienced Team

- **Leadership with proven expertise** in CNS drug development and commercialization
- **Advised by world experts** in schizophrenia, Alzheimer's disease, and neuroscience
- **Seasoned board of directors** and blue-chip biotech investors

# Karuna's portfolio of muscarinic receptor-targeted programs

	INDICATION	DISCOVERY / PRECLINICAL	PHASE 1	PHASE 2	PHASE 3	UPCOMING MILESTONE
KarXT	<b>Schizophrenia</b> Psychosis					End Phase 2 Meeting Q2 2020
	<b>Schizophrenia</b> Cognitive Symptoms					Phase 1b initiation 1H 2020
	<b>Schizophrenia</b> Negative Symptoms					Phase 1b initiation 1H 2020
	<b>Dementia Related Psychosis</b>					Phase 1b topline data 2H 2020
	<b>Pain</b>					Phase 1b topline data Mid 2020
Other	<b>Muscarinic</b> Targeted Drug Candidate					IND-enabling studies 2020



# Leadership team with deep expertise in neuroscience and drug development



**Steve Paul, M.D.** | Chairman and CEO

*Former EVP and president at Eli Lilly Research Labs; Co-founder, board member at Sage Therapeutics & Voyager Therapeutics; Former scientific director of NIMH*



**Andrew Miller, Ph.D.** | Founder and COO

*Founder and inventor of KarXT technology; Former VP at PureTech; 40 under 40 innovators award from MedTech Boston; Director and Former COO at Entrega*



**Stephen Brannan, M.D.** | CMO

*Former Therapeutic Head of Neuroscience at Takeda; senior positions at Novartis (Exelon patch), Eli Lilly (Cymbalta), Cyberonics, & Forum Pharmaceuticals*



**Troy Ignelzi** | CFO

*Former CFO at scPharmaceuticals and Juventas; Finance, BD, operations and sales executive at Esperion Therapeutics, Insys Therapeutics and Eli Lilly*



**Alan Breier, M.D.** | Chief Clinical Adviser

*Chair, Karuna Scientific Advisory Board; Senior Professor of Psychiatry, Indiana University Mental Health Research and Education; Vice-Chair for Clinical Research*



**Greg Brophy, Ph.D.** | Senior Adviser, Regulatory

*Former Senior Head of Neuroscience Regulatory at Eli Lilly; Former executive leader of regulatory (consulting) at Acadia*



**David Hewitt, M.D.** | SVP, Medical

*Former CMO, Syneos Health and inVentiv Health; Former Executive Director at Merck; Former Senior Director Ortho-McNeil and Johnson & Johnson*

# Antipsychotics: Blockbuster sales, but little innovation

- Today's drugs rely on **same mechanism as drugs of the 1950s** (first antipsychotic drug, chlorpromazine, discovered in 1952)
- Sales of antipsychotic drugs were **>\$11B in 2015** and are expected to be **>\$14B by 2025 worldwide**
- Despite limited efficacy, severe side effects, and the availability of generic medicines, antipsychotic drugs such as Zyprexa, Seroquel and Abilify each achieved **>\$5B peak sales worldwide**
- Antipsychotics are a **protected Medicare Part D class**

**Clozaril**  
(clozapine)  
100mg and 150mg tablets

**ZYPREXA**  
Olanzapine

**GEODON**  
(ziprasidone HCl)

**INVEGA**  
PALIPERIDONE  
Extended-Release Tablets  
1.5mg, 3mg, 6mg, 9mg

**Saphris** (asenapine)  
sublingual tablets 5 and 10 mg

**REXULTI**  
brexpiprazole

1989

1993

1996

1997

2001

2002

2006

2009

2009

2010

2015

**Risperdal**  
risperidone

**Seroquel**  
quetiapine

**ABILIFY**  
aripiprazole

**Fanapt**  
iloperidone tablets

**Latuda**  
(lurasidone HCl)

**Vraylar**  
(cariprazine) capsules  
15mg, 30mg, 45mg, 60mg

# Unmet need. Significant opportunity.



## Schizophrenia

- Positive (psychosis), negative and cognitive symptom domains
- Antipsychotics currently approved only to treat psychosis and offer modest efficacy in many patients; nothing to treat negative and cognitive symptoms
- Significant side effects including movement disorders, weight gain, sedation, etc.
- >21 million patients with schizophrenia worldwide with ~2.7m in the US

## Dementia Related Psychosis

- Antipsychotics prescribed despite black box warning for increased morbidity and mortality
- No approved medicines for treatment of psychosis in Alzheimer's disease, the largest underlying cause of DRP
- Psychosis afflicts up to 50% of AD patients; 5.8m AD patients in the US

## Pain

- Multiple opportunities across different pain modalities: acute (post-op), inflammatory, and neuropathic
- Reducing or eliminating opioid use is major public health need

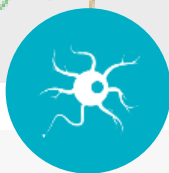
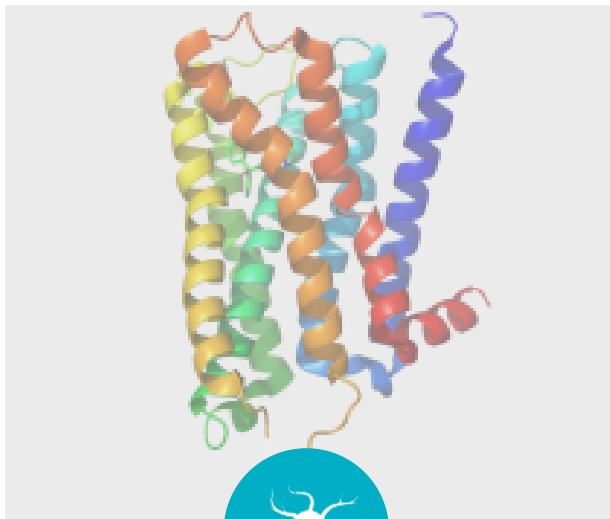


# The Rationale for KarXT





# Unrealized potential of muscarinic receptors



Muscarinic receptors in the brain are promising targets for schizophrenia, dementia related psychosis, and pain



Many companies pursued muscarinic drug development, but were stymied by side effects caused by peripheral muscarinic receptors



A novel approach is needed to realize potential of muscarinic agonists

# Our proprietary lead product candidate: KarXT

## xanomeline (muscarinic *agonist*)

- Human PoC in double-blind, placebo-controlled trials in schizophrenia and Alzheimer's
- Trials enrolled over 800 patients including 68 patients for  $\geq 1$  year
- Exclusively licensed from Eli Lilly

# KarXT

xanomeline + trospium chloride






**KarXT is designed to  
maintain efficacy of xanomeline  
while ameliorating  
its cholinergic AEs**

## trospium chloride (muscarinic *antagonist*)

- Does not meaningfully cross the blood brain barrier, limiting effects to peripheral tissues
- No known metabolic overlap with xanomeline
- Generic drug for overactive bladder used since the 1960s

# KarXT selectively activates muscarinic receptors in the brain



System		Potential Impact on Symptoms xanomeline + tropism = KarXT			Commentary
	Central Nervous System	↑	N/A	↑	Improvement in psychosis and cognition
	Salivation Glands	↑	↓	↔	Tolerability from neutralization of peripheral activation
	Sweat Glands	↑	↓	↔	
	GI Tract	↑	↓	↔	
	Bladder	↑	↓	↔	

↑ Increase Activity

↓ Decrease Activity

↔ Offsetting Effect



# Schizophrenia

## THE UNMET NEED

- **Chronic**, disabling disorder typically diagnosed in late teenage years or early adulthood
- Characterized by recurring episodes of **psychosis** requiring **long-term treatment** with antipsychotic drugs in most patients
- Affects over **21 million** people worldwide
  - **2.7 million Americans** (0.5% -1.0% of U.S. population) had schizophrenia in 2017
- Today's standard of care relies on **same mechanism as drugs of the 1950s**
- In many patients, approved antipsychotics offer only **modest efficacy and significant side effects**

## THE KarXT OPPORTUNITY

<b>Est. Market</b>	Antipsychotics: >\$14B by 2025 worldwide
<b>Treatment Indications</b>	Positive symptoms (psychosis) Negative symptoms Cognitive symptoms
<b>Status</b>	Ph2 Trial Data released 11/19 Met primary, secondary endpoints Final data analysis ongoing
<b>Next Steps</b>	End of Phase 2 Meeting Q2 2020

# KarXT Phase 2 Trial Results Analysis



# Phase 2 trial design overview

## Design:

**Same fundamental trial design and primary endpoint used in pivotal studies to support registration of other antipsychotic drugs**

- Randomized, double-blind, placebo-controlled, inpatient trial in patients with schizophrenia experiencing acute psychosis
- 182 patient, two-arm trial with 1:1 randomization to KarXT (N=90) or placebo (N=92) with a five-week treatment period using flexible dose design
  - **Days 1-2:** 50/20 KarXT BID (50 mg xanomeline/20 mg trospium)
  - **Days 3-7:** 100/20 KarXT BID
  - **Days 8-35:** 100/20 KarXT BID with optional increase to 125/30 KarXT BID; *titration based only on tolerability*
- Patients were washed out of any antipsychotic drugs prior to randomization

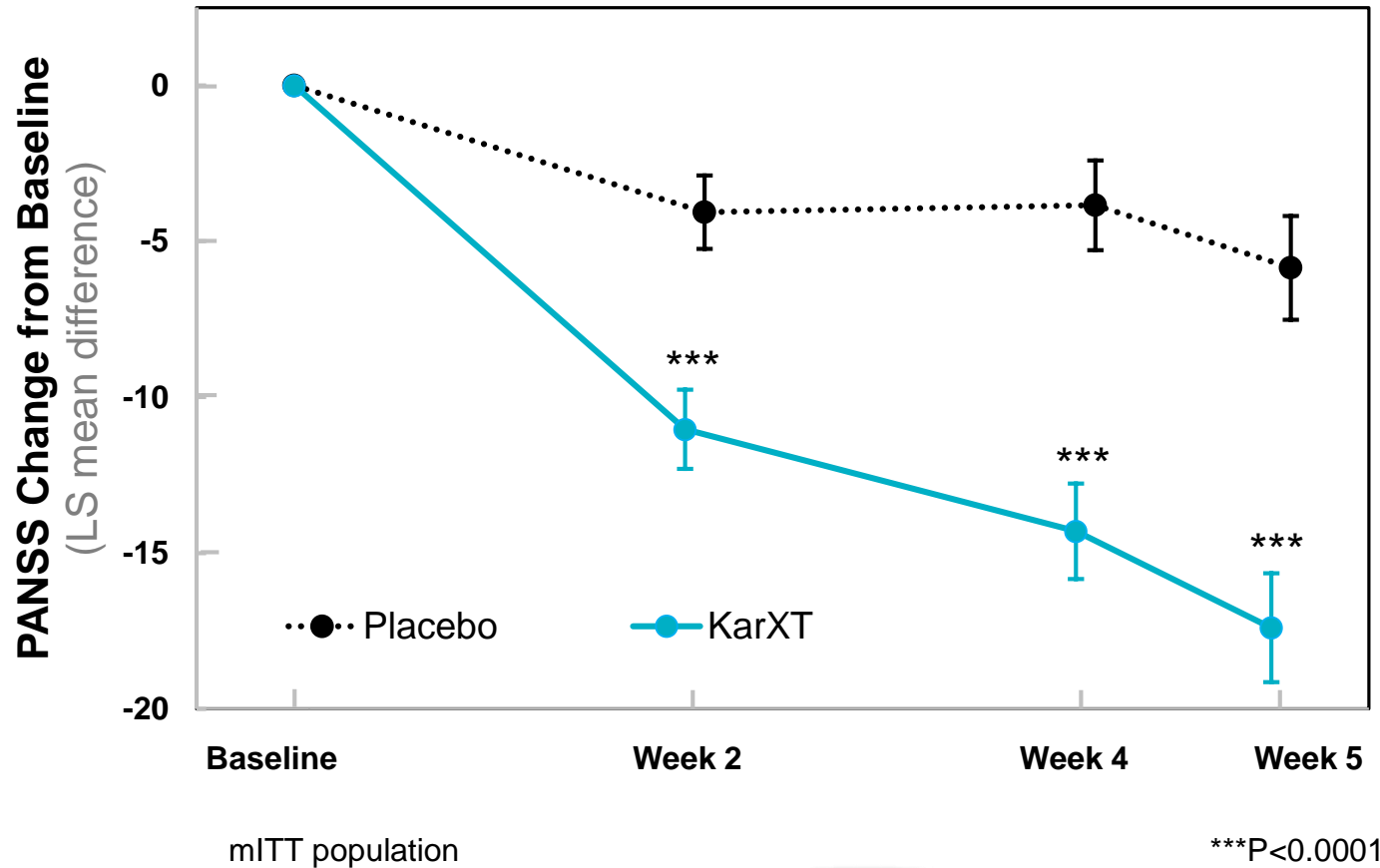
## Key Endpoints:

**Primary endpoint of change in total PANSS from baseline vs. placebo at week 5 in the modified intent to treat population (mITT)**

**Secondary endpoints:** PANSS-positive and -negative subscales, CGI, PANSS Marder factor, cognitive battery, and others



# Primary endpoint: PANSS total score at week 5



**Clinically meaningful and statistically significant improvement in total PANSS vs. placebo**

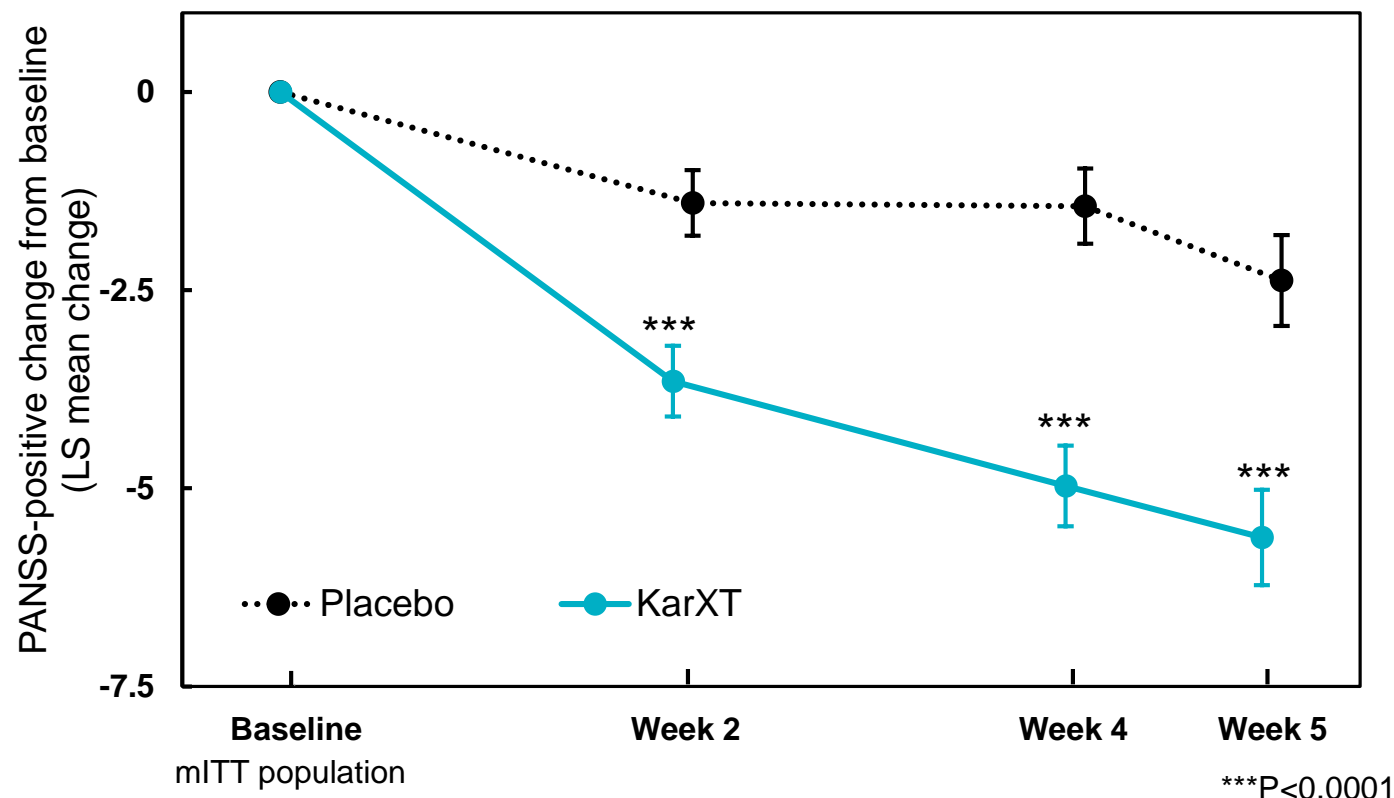
- 11.6 point improvement at week 5 with  $p < 0.0001$  (-17.4 KarXT vs. -5.9 placebo)
- Statistical separation at every assessed time point
- Cohen's d effect size of 0.75

# Meta-analysis of Cohen's d effect size

		COHEN'S d	NUMBER OF STUDIES	NUMBER OF PATIENTS	PEAK SALES	YEAR APPROVED
Therapy	KarXT	0.75	1	182	-	-
	Risperidone	0.58	15	3,036	>\$3b	1993
	Olanzapine	0.55	19	3,298	>\$5b	1996
	Quetiapine	0.43	8	2,140	>\$6b	1997
	Aripiprazole	0.39	9	1,761	>\$9b	2002
	Lurasidone	0.35	7	2,043	>\$3b	2010

KarXT Phase 2 effect size of 0.75 compares favorably with meta-analysis of current drugs

# Secondary endpoint: PANSS-positive sub-scales

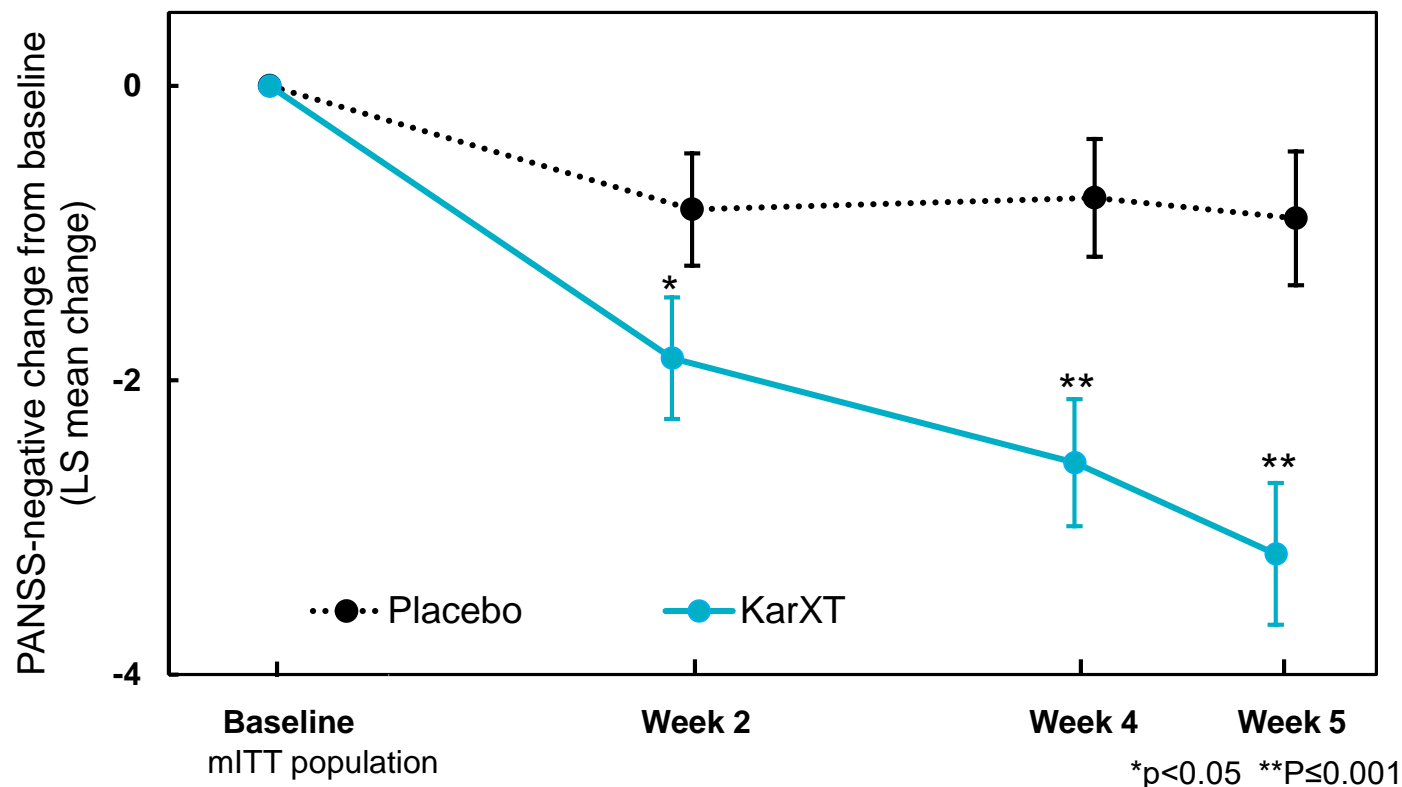


**Clinically meaningful and statistically significant improvement in PANSS positive vs. placebo**

- 3.2 point improvement at week 5 with  $p < 0.0001$  (-5.6 KarXT vs. -2.4 placebo)
- Statistical separation at every assessed time point



# Secondary endpoint: PANSS-negative sub-scales



**Clinically meaningful and statistically significant improvement in PANSS negative vs. placebo**

- 2.3 point improvement at week 5 with  $p < 0.001$  (-3.2 KarXT vs. -0.9 placebo)
- Statistical separation at every assessed time point

# Summary of safety and tolerability

<b>Overall Safety &amp; Tolerability:</b>	<p><b>Overall discontinuation rate on KarXT (20%) similar to placebo (21%)</b></p> <p>The number of discontinuations due to treatment emergent adverse events was equal in the KarXT and placebo arms (N=2 in each group)</p> <p><b>Dose escalation rate on KarXT was high and similar to placebo</b></p> <ul style="list-style-type: none"><li>• <b>91% of KarXT subjects escalated to 125/30 KarXT</b> (vs. 97% on placebo);</li><li>• <b>4% percent de-escalated back to 100/20 KarXT dose</b> (vs. 1% on placebo)</li></ul>
<b>AEs Observed with KarXT:</b>	<p><b>Overall treatment emergent adverse event rate on KarXT was 54% vs. 43% on placebo</b></p> <ul style="list-style-type: none"><li>• Most common adverse events were constipation, nausea, dry mouth, dyspepsia, and vomiting, which were all mild or moderate in severity and did not lead to discontinuations</li><li>• One serious adverse event on KarXT: patient discontinued treatment and subsequently sought hospital care for worsening psychosis, meeting the regulatory definition of an SAE. All other TEAEs were mild or moderate</li><li>• No syncope, no mean change in BP, 5.5 bpm peak mean placebo adjusted resting HR increase with downward trend after week 2, and one discontinuation due to elevated GGT</li></ul>
<b>KarXT lacks key problematic side effects of current antipsychotics:</b>	<p><b>The rates of the following AE were similar for KarXT and placebo:</b></p> <ul style="list-style-type: none"><li>• Somnolence</li><li>• Weight gain</li><li>• Extrapyrimal symptoms/akathisia</li></ul>
<b>Key take-aways:</b>	<p><b>KarXT was well tolerated with a discontinuation rate equivalent to placebo and was not associated with the most common problematic adverse events of current antipsychotic medications</b></p>

# KarXT Development Plan





# Multiple efficacy and safety studies support Phase 3 development of KarXT

## Three double-blind, placebo-controlled studies supporting therapeutic benefit of xanomeline/ KarXT

- ✓ KarXT Phase 2 study in patients with schizophrenia
- ✓ Small Phase 2 study in patients with schizophrenia with xanomeline-alone
- ✓ Phase 2 study in elderly patients with Alzheimer's disease with xanomeline-alone

## Large existing safety database with xanomeline and KarXT:

- ✓ >1000 patients enrolled in studies with KarXT or xanomeline across 20 human clinical trials
- ✓ 68 elderly Alzheimer's disease patients treated with xanomeline for at least one year
- ✓ Long term preclinical safety data with xanomeline including 2-year carcinogenicity studies

**Multiple positive efficacy results, large existing safety databases underscore relatively de-risked nature of KarXT compared to typical program entering Phase 3**

# Phase 1b healthy elderly trial foundational for Alzheimer's disease

## Trial design to assess the safety & tolerability of KarXT in healthy elderly volunteers

- Similar design to previous Phase I multiple ascending dose trial in normal healthy volunteers
- Two weeks of treatment with titration over up to 10 days
- Cohorts of 16 subjects with 3:1 randomization to KarXT or placebo
- Flexible dosing to determine maximum tolerated dose on an individual patient basis

## Trial Status



**Trial initiated**  
Q4 2019

**Topline results planned**  
H2 2020

# Phase 1b experimental pain trial

## Goals

- Confirm preclinical analgesic signal in healthy volunteers using an induced-pain model
- Inform most appropriate Phase 2 pain indication (acute/inflammatory/neuropathic)

## Trial Synopsis

- Randomized, 4-way crossover in 24 healthy subjects
- 3 dose levels of KarXT vs. placebo
- 4 days of dosing with 2-week washout in-between
- Both subjective (standard visual analogue scale) and objective (EGG measurement of evoked potential) outcome measures

## Trial Status



**Trial initiated**  
*Q4 2019*

**Topline results planned**  
*Mid-2020*

# KarXT development in 2020

	Q1 2020	Q2 2020		Q4 2020
Schizophrenia psychosis	<b>Complete final analysis</b> of all data and endpoints from Phase II study to further inform path forward	<b>Plan end of Phase 2 meeting</b> with FDA to discuss data and development path including Phase 3 trial design		<b>Initiate Phase 3 study</b> using a similar trial design as our Phase 2 trial with trial initiation, pending FDA meeting
Schizophrenia Negative / Cognitive symptoms	<b>H1 2020</b> <b>Initiate Phase 1b study</b> in negative/cognitive symptoms of schizophrenia			
Pain		<b>Mid 2020</b> <b>Topline Phase 1b data</b> in exploratory pain program expected		
Dementia Related Psychosis			<b>H2 2020</b> <b>Topline Phase 1b data</b> in healthy elderly volunteers expected	

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# Financial information at a glance

**\$162m**

CASH ON HAND<sup>1</sup>  
AS OF SEPTEMBER 30, 2019

**\$250m**

RAISED IN NOVEMBER 2019  
PUBLIC OFFERING

## Current funding supports:

- ✓ **Filing of a New Drug Application with the U.S. Food and Drug Administration** for the treatment of psychosis in schizophrenia, including two Phase 3 clinical efficacy studies and required long term safety study
  - ✓ Completion of Phase 1 and 2 trial for treatment of dementia-related psychosis
  - ✓ Completion of Phase 1 and 2 trial for treatment of pain
  - ✓ Continued investment into pipeline expansion
- Cash expected to fund operations through at least the second half of 2021

## Current Analyst Coverage

Goldman  
Sachs

citi

WELLS  
FARGO

WEDBUSH

*William Blair*

STIFEL  
JMP

<sup>1</sup>Includes cash, cash equivalents and short-term investments

# Karuna at-a-glance



## KarXT

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## Pipeline-in-a-Product

- **End-of-Phase 2 meeting expected in Q2 2020 with Phase 3 initiation expected by the end of 2020** for the treatment of psychosis in schizophrenia
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  - ✓ Pain
- **Advanced formulation development**



**Developing novel therapies with the potential to transform the lives of people with disabling and potentially fatal neuropsychiatric disorders and pain**